

Position Title: Customer Service Representative

Location: Spirit Lake

Representative Duties:

- 1. Offer exceptional customer service to Brownmed customers.
 - Receive and input sales orders with high attention to detail and accuracy.
 - Communicate with Sales staff on sales orders as-needed.
 - Answer phone calls and e-mails with high personal touch.
 - Utilize Salesforce CRM software to help optimize relationships with customers and log customer complaints.
 - Manage incoming EDI transmissions, assist with EDI testing and troubleshooting.
- 2. Communicate with customers about complaints and product information.
 - Manage complaints to achieve outcomes that exceed customer expectations.
 - Explain product use and offer suggestions for improved performance.
- 3. Order, organize and maintain office materials, kitchen supplies and Sales office/work room.
 - Order and organize office and kitchen supplies.
 - Submit tickets to building management for requests regarding repairs, etc..
 - Manage copier and other shared technology with assistance from IT Department.
- 4. Manage and distribute incoming and outgoing mail.
- 5. Comply with all Brownmed policies and guidelines as outlined in the Employee Handbook.
- 6. Report to the Plant Manager

Required & Preferred Qualifications:

- 1. High School Diploma required, Bachelor's degree preferred
- 2. 2 years' customer relations experience with passion for the customer experience
- 3. Excellent verbal and written communication skills that demonstrate a positive, helpful demeanor

Physical Demands/Requirements:

- Ability to communicate orally and in writing with customers, management, and colleagues, both individually and in front of a group is crucial.
- Regular use of the telephone, video conference and e-mail for communication is essential.
- Sitting for extended periods is common.
- No heavy lifting is expected. Exertion of up to 10 lbs. of force occasionally may be required.
- Good reasoning ability is required to solve a wide range of business problems.

Compensation Package: Competitive salary and benefits package commensurate with experience.

Characteristics of a Brownmed Employee:

- 1. Works hard in teams with a positive desire to improve performance while having fun.
- 2. Receives feedback with an open mind to learn and improve.
- 3. Finds challenge and discovery in a growing organization.
- 4. Embraces the spirit of community with a desire to make a difference.
- 5. Lives an active, healthy life with a commitment to others.

Duties, responsibilities and activities may change or new ones may be assigned at any time with or without notice.